Topic No. 2: Sustainable Business Models and New Sources of Funding

Yesterday Today Tomorrow

Airports operated by governments

- State-monopolies
- National assets
- Policy-driven offer

More airports operated under PPP

- Emerging competition between operators
- Government ownership of infrastructure
- Market-driven offer

PPP and Authorities are the norm

- Global competition between operators
- Local, private & foreign ownership
- Market-driven offer

Trends in Airport Business Model, Ownership and Regulation

Public Entities

- Under authority of governments
- Aviation Departments or Divisions
- Airport Authority chartered by govt.

Corporatization

- State-owned limited companies
- Local government-owned companies
- Non-For-Profit Organizations (Can.)

Fully Private Companies

- Governments release shareholding
- Majority private shareholding
- Govt. regulate the market



Airport privatization with long-term concession is becoming the model of reference in airport operations and management.



Capital expenditure shall be supported by aviation revenues and debt instruments. Smaller airports will still need assistance.



A fundamental principle is that "aviation shall pay for itself".



Airports shall invest in **innovation**. But institutional R&D and public policies are needed to address the challenges of the future.

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